



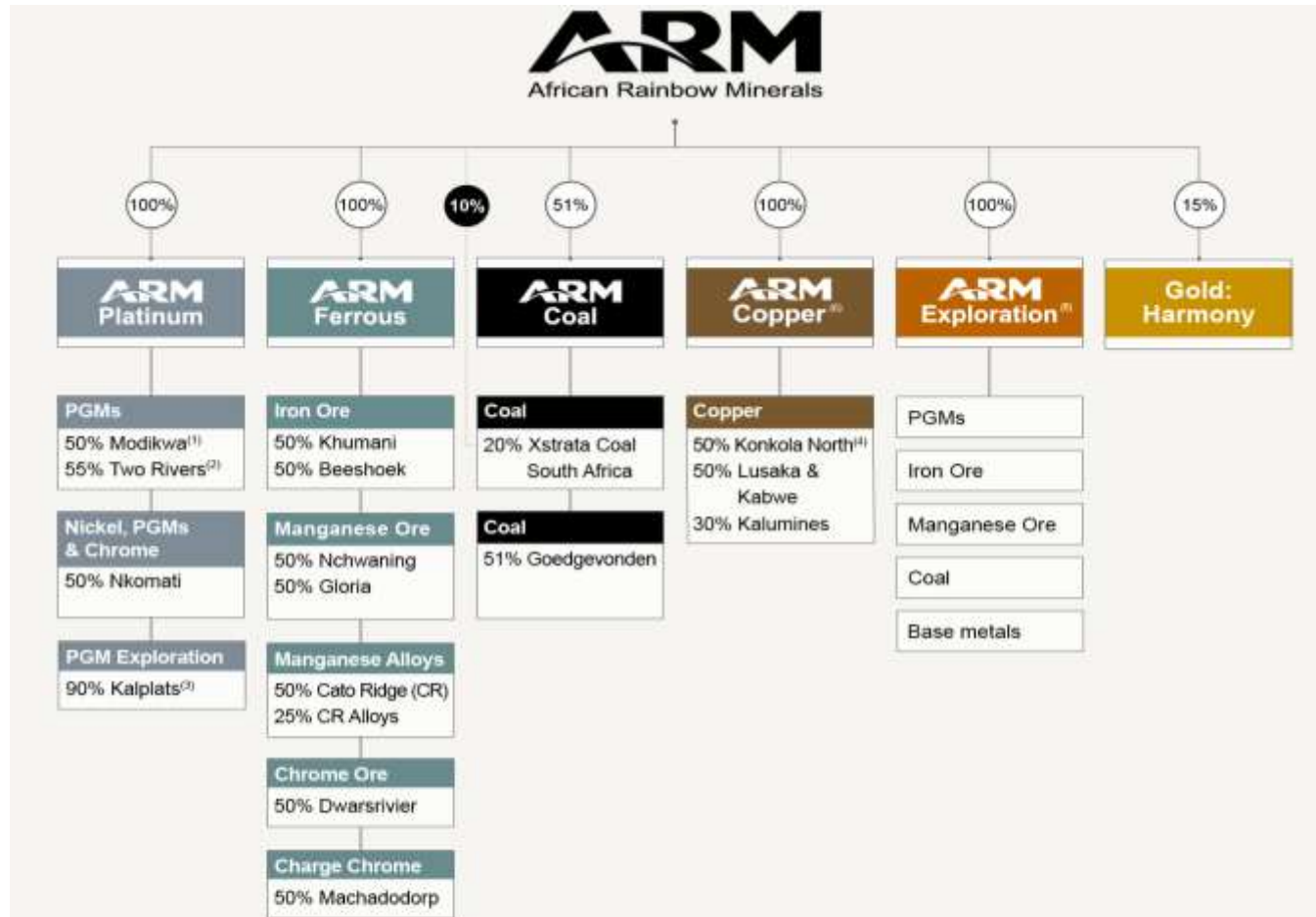
**Deutsche Bank BRICS Metals & Mining Conference 2 – 3 November 2011**

Stompie Shiels: Executive Director, Business Development

**We do it better**

**CONFIDENT ABOUT THE FUTURE  
OF  
OUR BUSINESS**

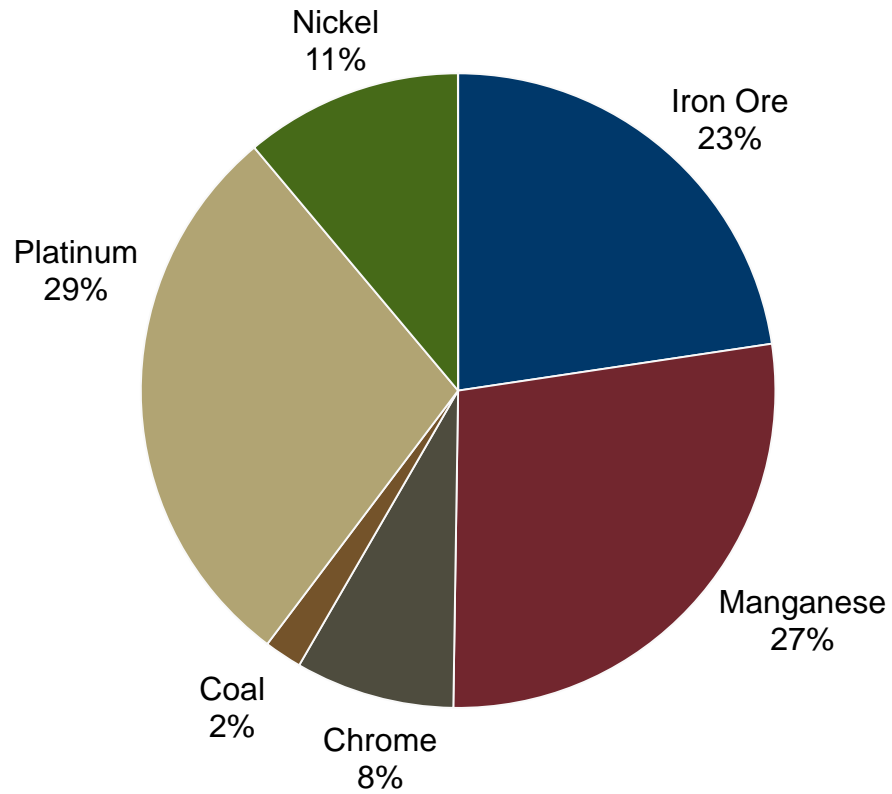
Certain statements in this report constitute forward looking statements that are neither reported financial results nor other historical information. They include but are not limited to statements that are predictions of or indicate future earnings, savings, synergies, events, trends, plans or objectives. Such forward looking statements may or may not take into account and may or may not be affected by known and unknown risks, uncertainties and other important factors that could cause the actual results, performance or achievements of the Company to be materially different from the future results, performance or achievements expressed or implied by such forward looking statements. Such risks, uncertainties and other important factors include among others: economic, business and political conditions in South Africa; decreases in the market price of commodities; hazards associated with underground and surface mining; labour disruptions; changes in government regulations, particularly environmental regulations; changes in exchange rates; currency devaluations; inflation and other macro-economic factors; and the impact of the AIDS crisis in South Africa. These forward looking statements speak only as of the date of publication of these pages. The Company undertakes no obligation to update publicly or release any revisions to these forward looking statements to reflect events or circumstances after the date of publication of these pages or to reflect the occurrence of unanticipated events.



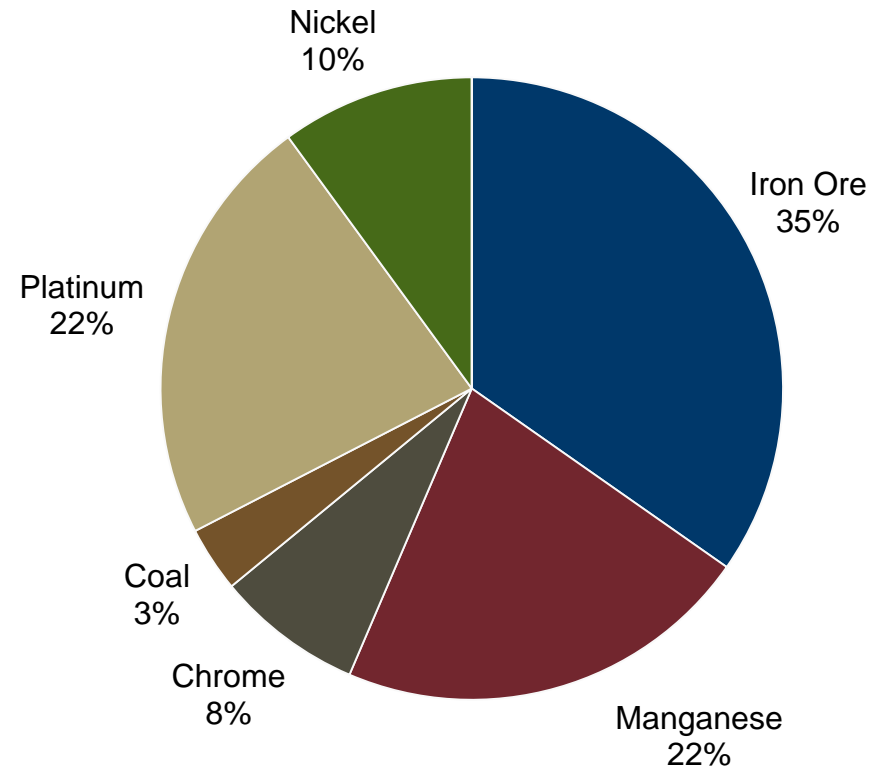
- (1) Assets held through ARM Mining Consortium's effective interest of 41.5%, the balance held by local communities.
- (2) ARM shareholding in Two Rivers will reduce to 51% once the transfer of Kalkfontein portions 4, 5 and 6 and Tweefontein prospecting rights has been effected.
- (3) Platinum Australia earned in 12% ownership on completion and approval of the prefeasibility study. The transfer of this ownership is awaiting approval from the Department of Mineral Resources. Platinum Australia will earn up to 49% on completion of a bankable feasibility study. In the event that the JV acquires Anglo American's 10%, Platinum Australia has the right to acquire 49% of the acquired 10%.
- (4) Konkola North is subject to a buy-in right of up to 20% (5% free-carried interest) by state-owned ZCCM Investment Holdings plc.
- (5) ARM Exploration is involved in identifying and assessing exploration and mineral business opportunities in sub-Saharan Africa.
- (6) Mwambashi prospecting licence relinquished and certain exploration licences incorporated into the Konkola North mining licence.

# Significant increase in iron ore revenue contribution

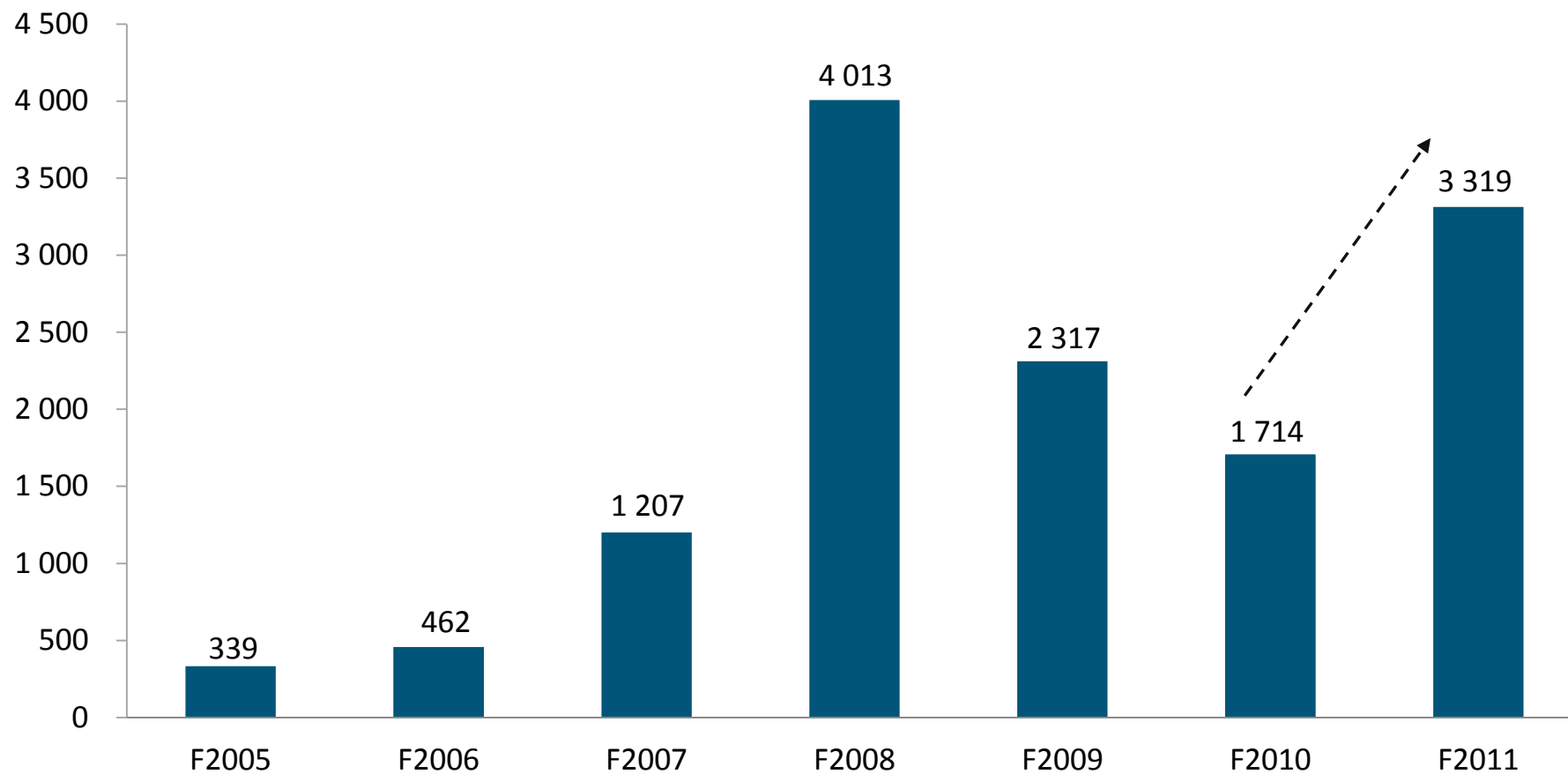
F2010 Revenue



F2011 Revenue

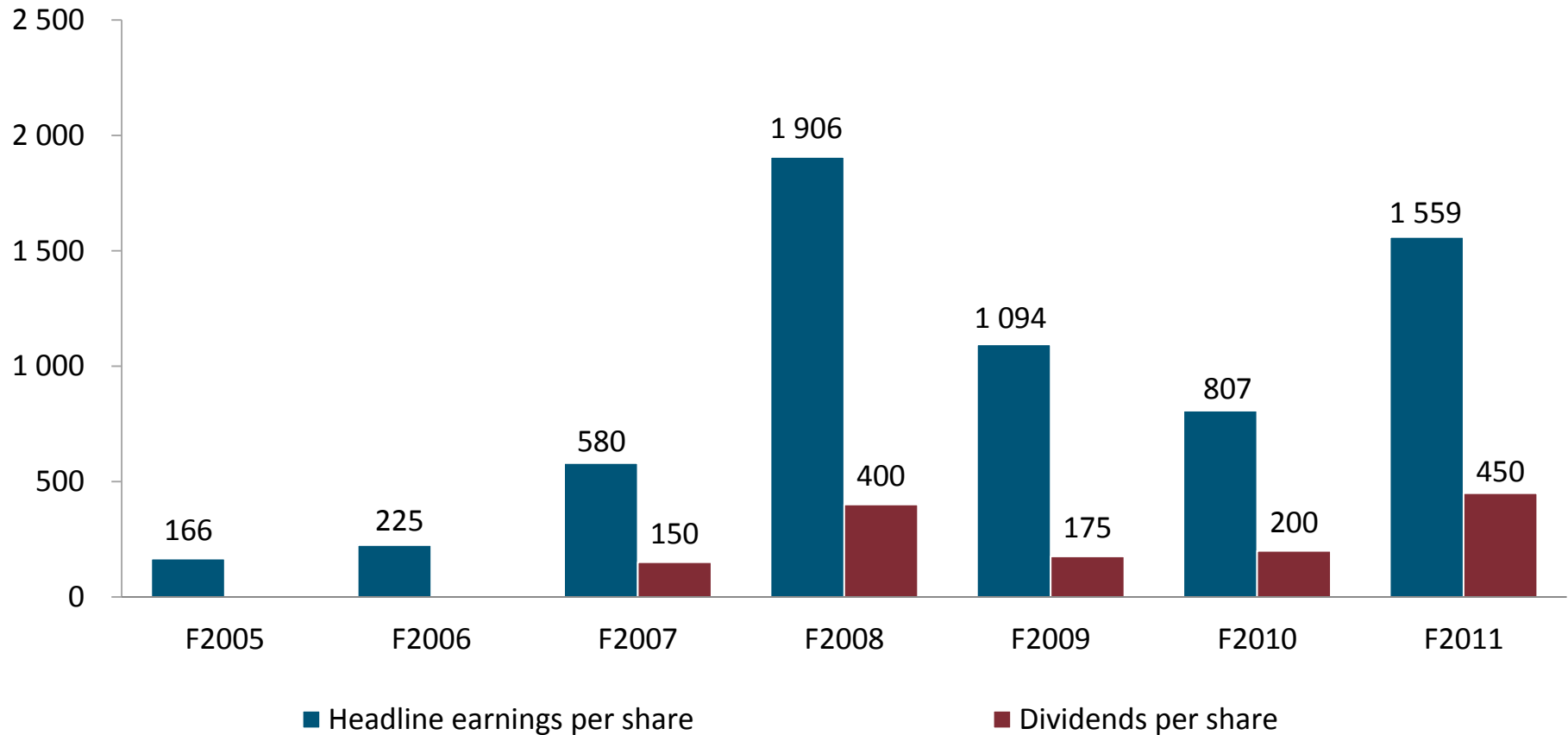


## Headline earnings (R million)

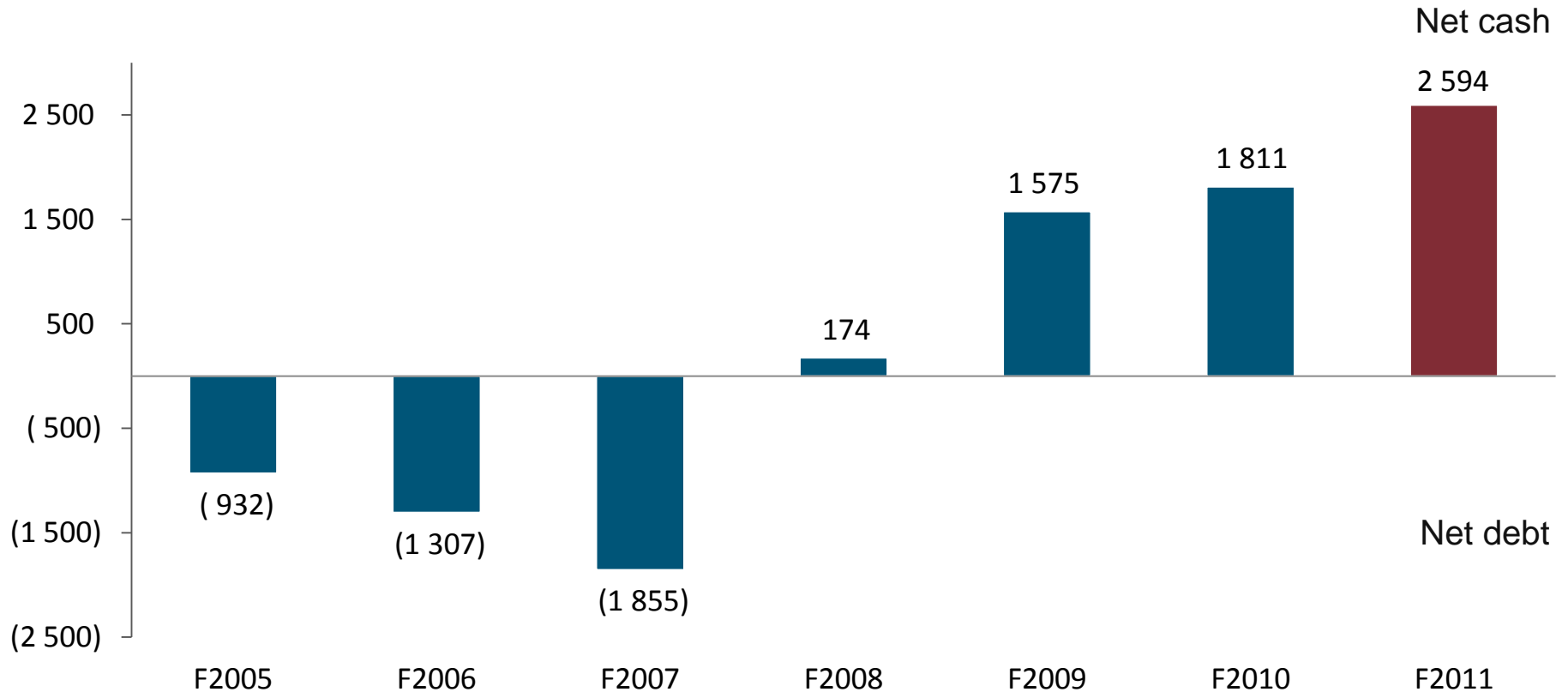


# ARM declared a 5<sup>th</sup> consecutive dividend

Headline earnings per share and dividends per share (cents per share)



**Net cash/ (net debt) excluding partner loans (R million)**







Owner operator

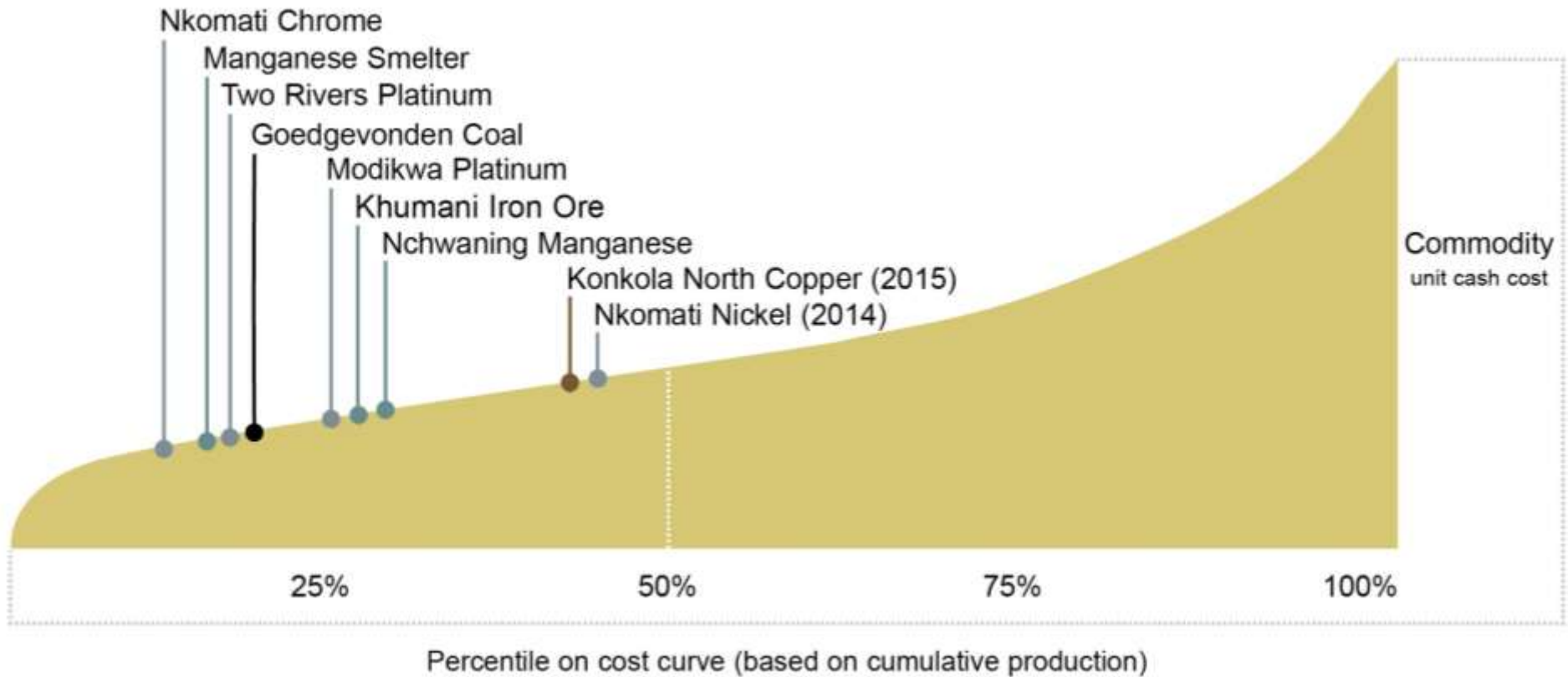
Entrepreneurial management

Profit focused

Partner of choice

World-class management team

ARM target for operations on the respective global cost curve by 2012  
(ARM estimate, benchmarked at steady-state/normalised production volumes)

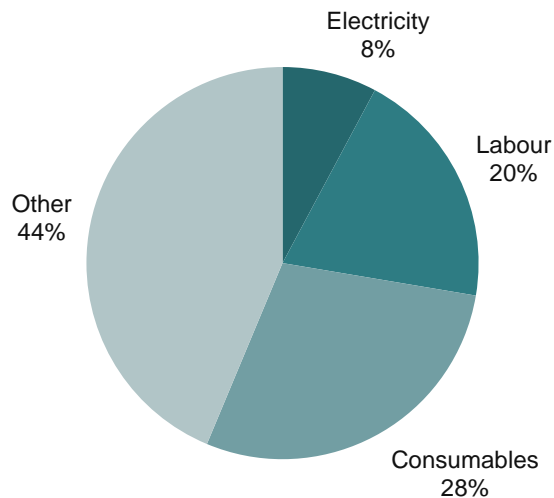


## ARM Ferrous



Accelerated ramp-up of the Khumani Project together with production losses due to higher than normal summer rainfall resulted in increase costs.

### Approximate on-mine cash cost split

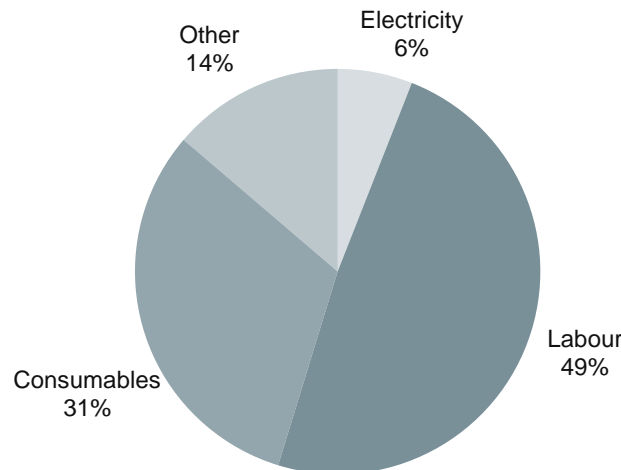


## ARM Platinum



Nkomati Mine unit cash costs increase due to lower than expected recoveries as the Nkomati Large Scale Expansion ramps up.

### Approximate on-mine cash cost split

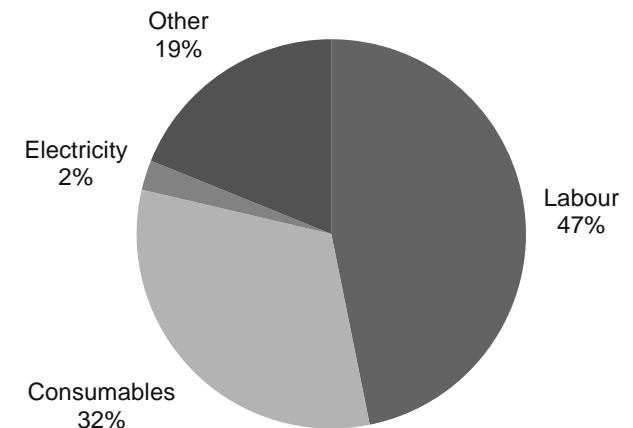


## ARM Coal

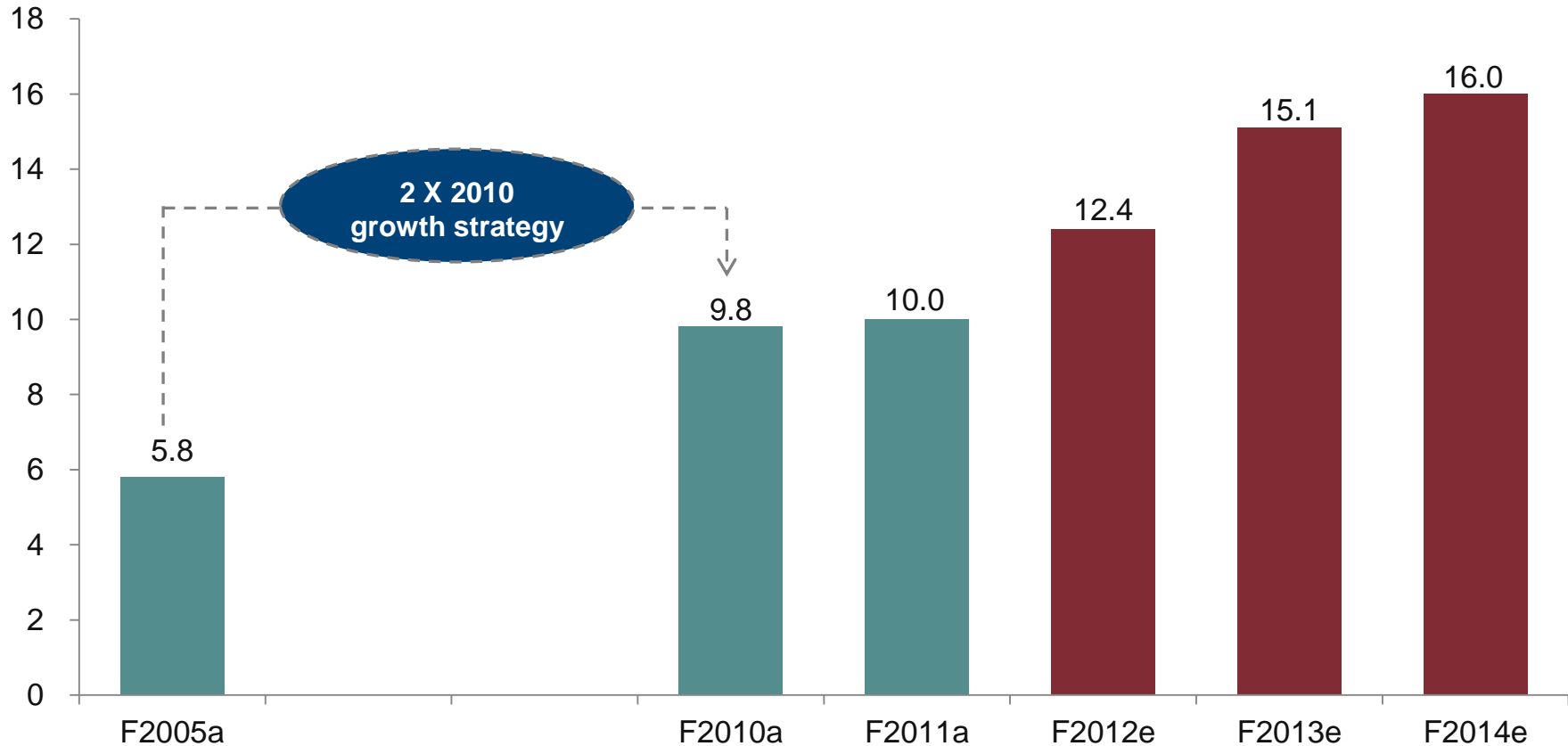


Capitalisation of costs was terminated as GGV reached steady state. PCB costs were impacted by excessive rain, and delays in the transitioning from underground mining to opencast mining.

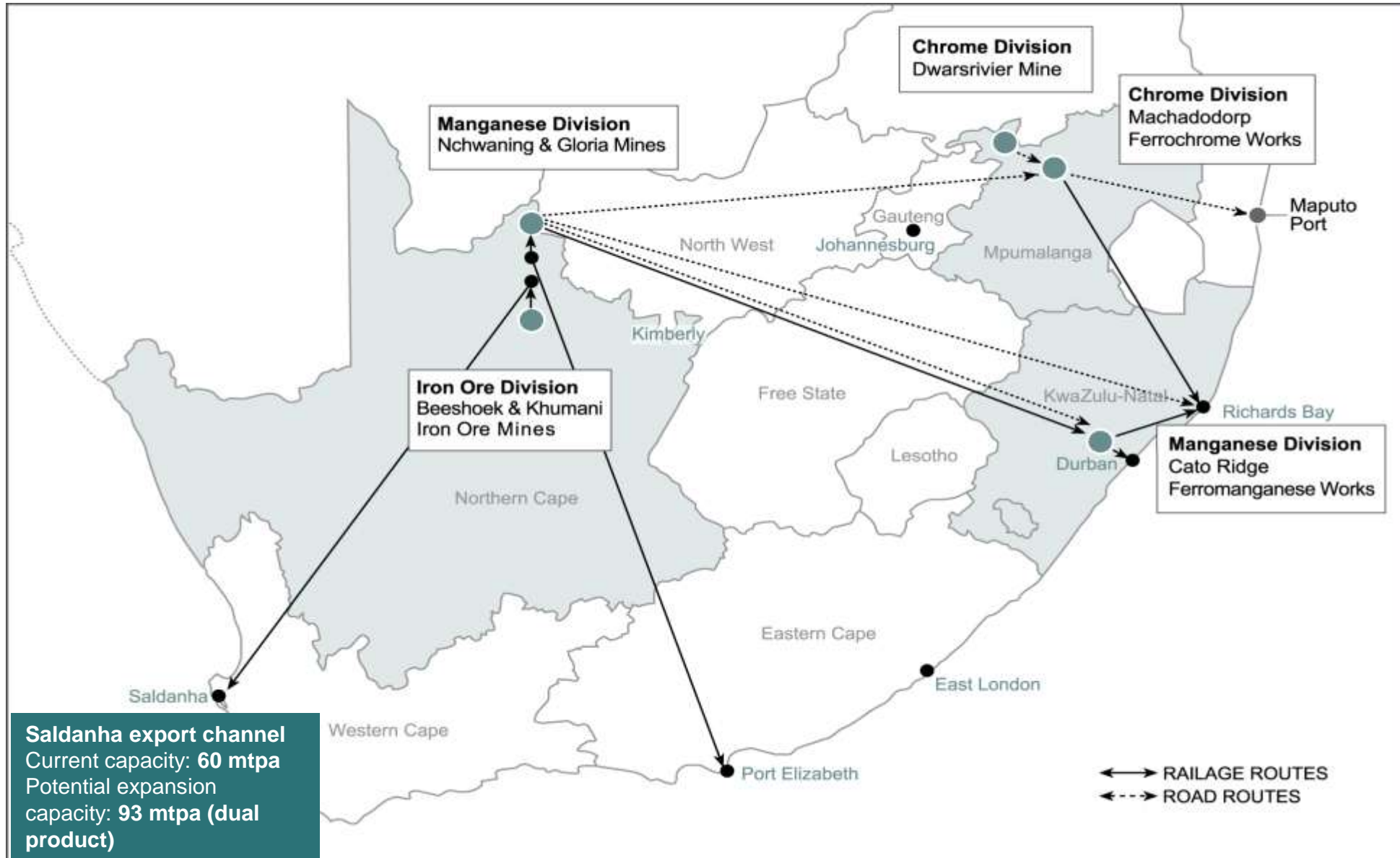
### Approximate on-mine cash cost split



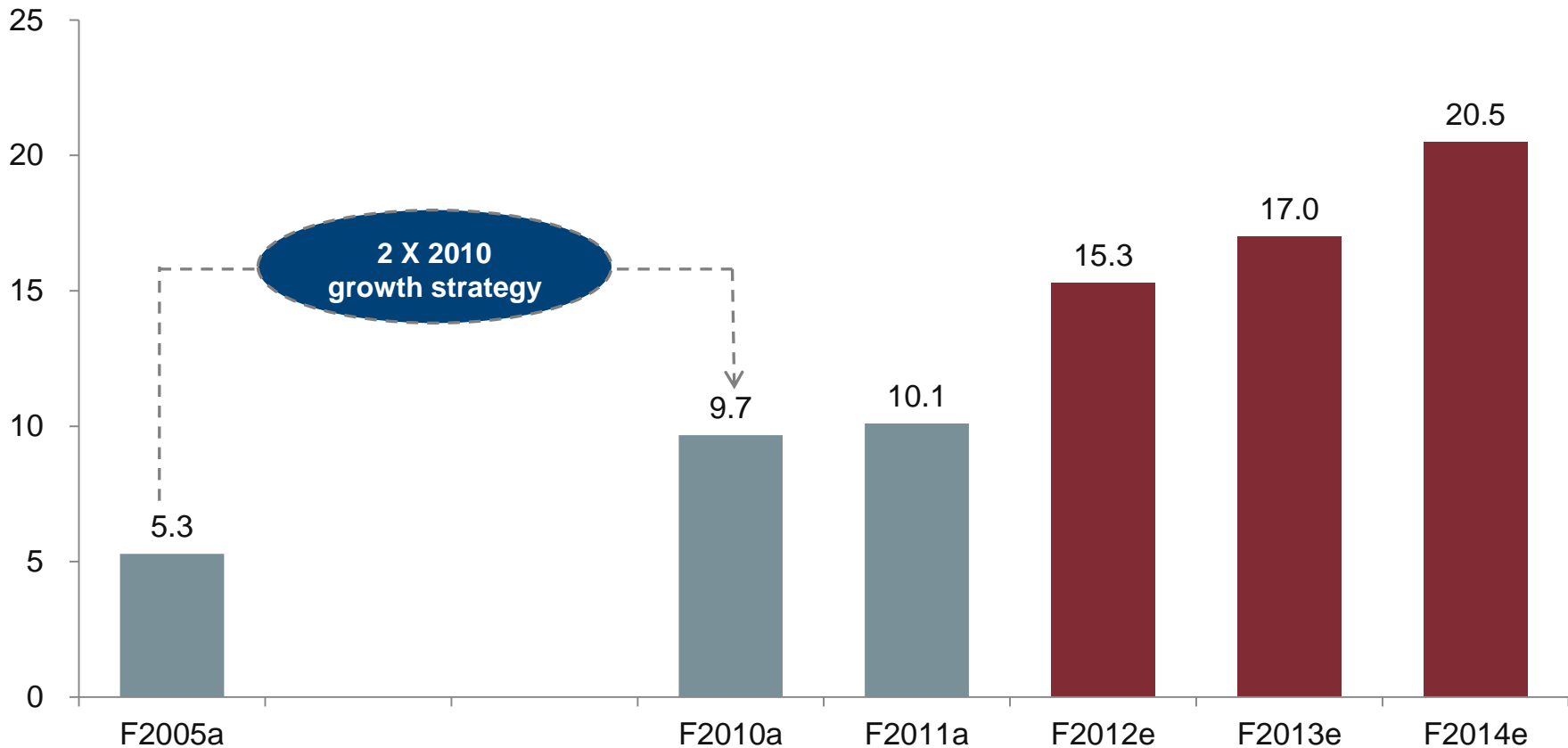
## Iron ore sales volumes (on 100% basis – million tonnes)



*The "a" included in the x-axis refers to actual and the "e" to estimated*



## Nickel produced volumes (on 100% basis – thousand tonnes)

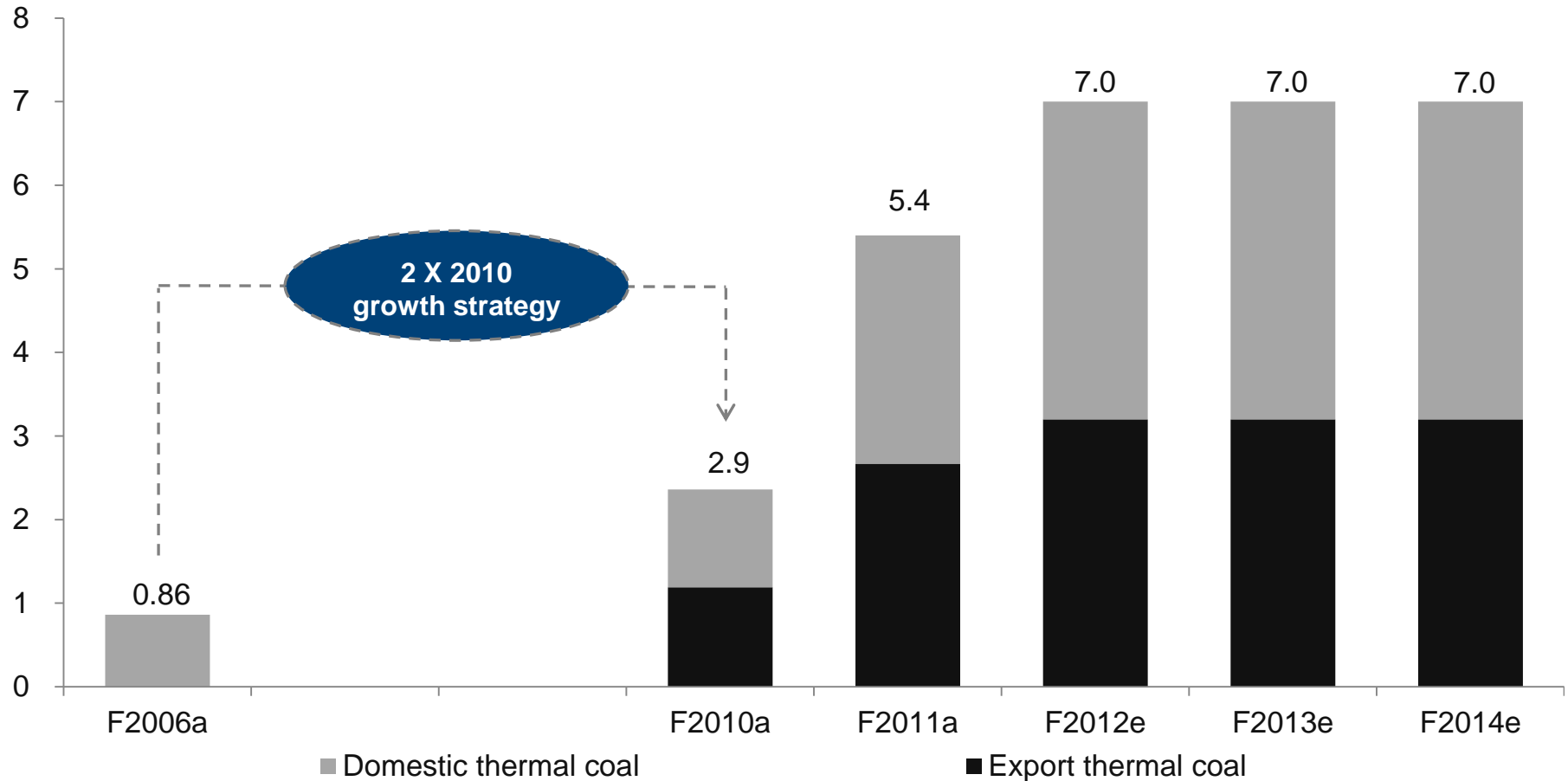


The "a" included in the x-axis refers to actual and the "e" to estimated

## Commodities produced, per annum, at steady state:

<b>20 500 tonnes</b>	<b>Nickel</b>
<b>110 000 ounces</b>	<b>Platinum Group Metals</b>
<b>10 000 tonnes</b>	<b>Copper</b>
<b>1 000 tonnes</b>	<b>Cobalt</b>
<b>500 000 tonnes</b>	<b>Chrome concentrate</b>

**Goedgevonden thermal coal sales volumes (on 100% basis - million tonnes)**



The "a" included in the x-axis refers to actual and the "e" to estimated



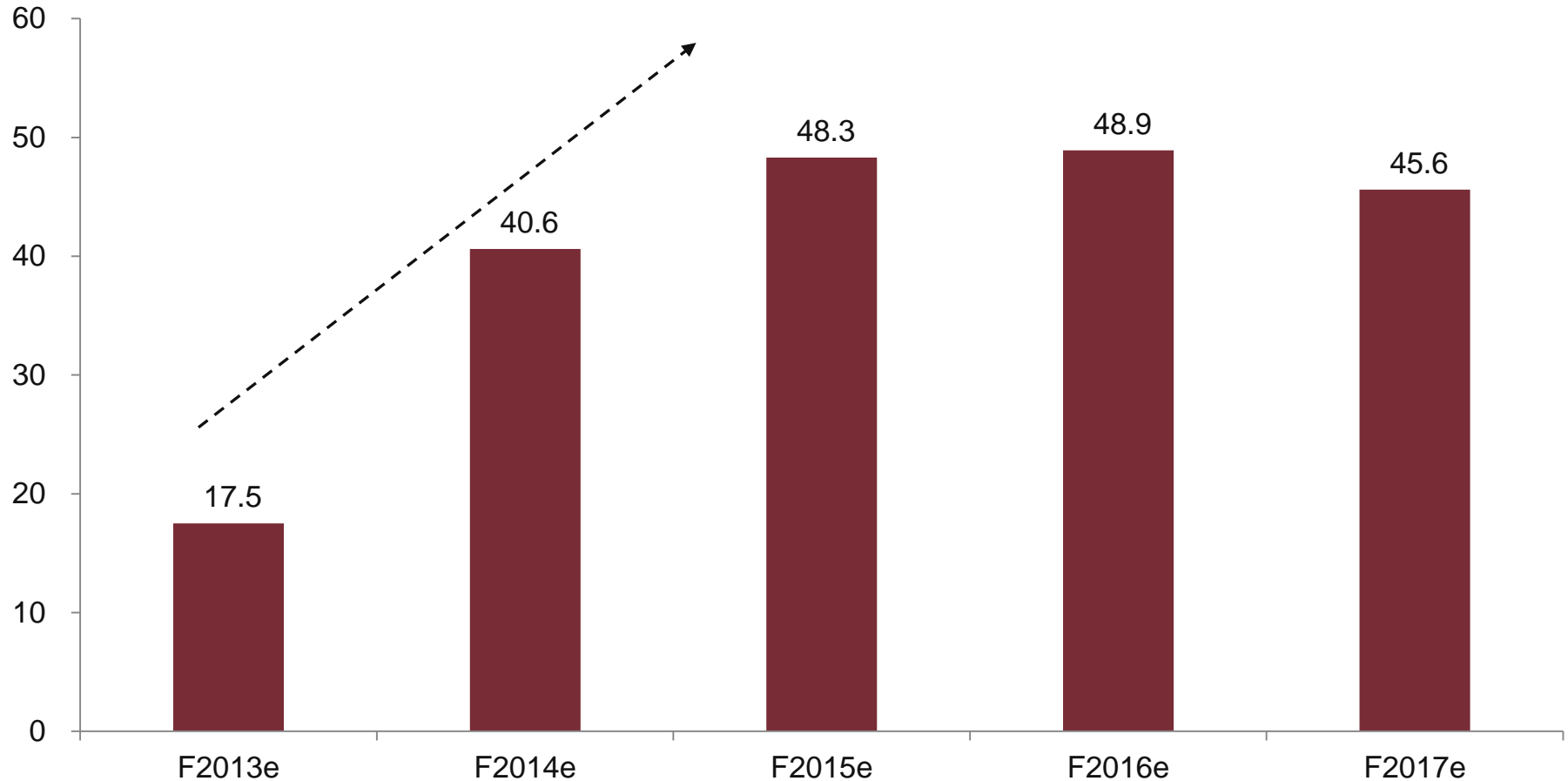
**Large opencast mines.**

**Low cost operations, all below the 50<sup>th</sup> percentile of the global curve at steady state.**

**Long life mines, all in excess of 25 years.**

**Limited financial risk on the projects with most of capital already spent.**

**Konkola North copper sales volumes (on 100% basis – thousand tonnes)**



*The "e" included in the x-axis refers to estimated*

## ARM's Capital Expenditure



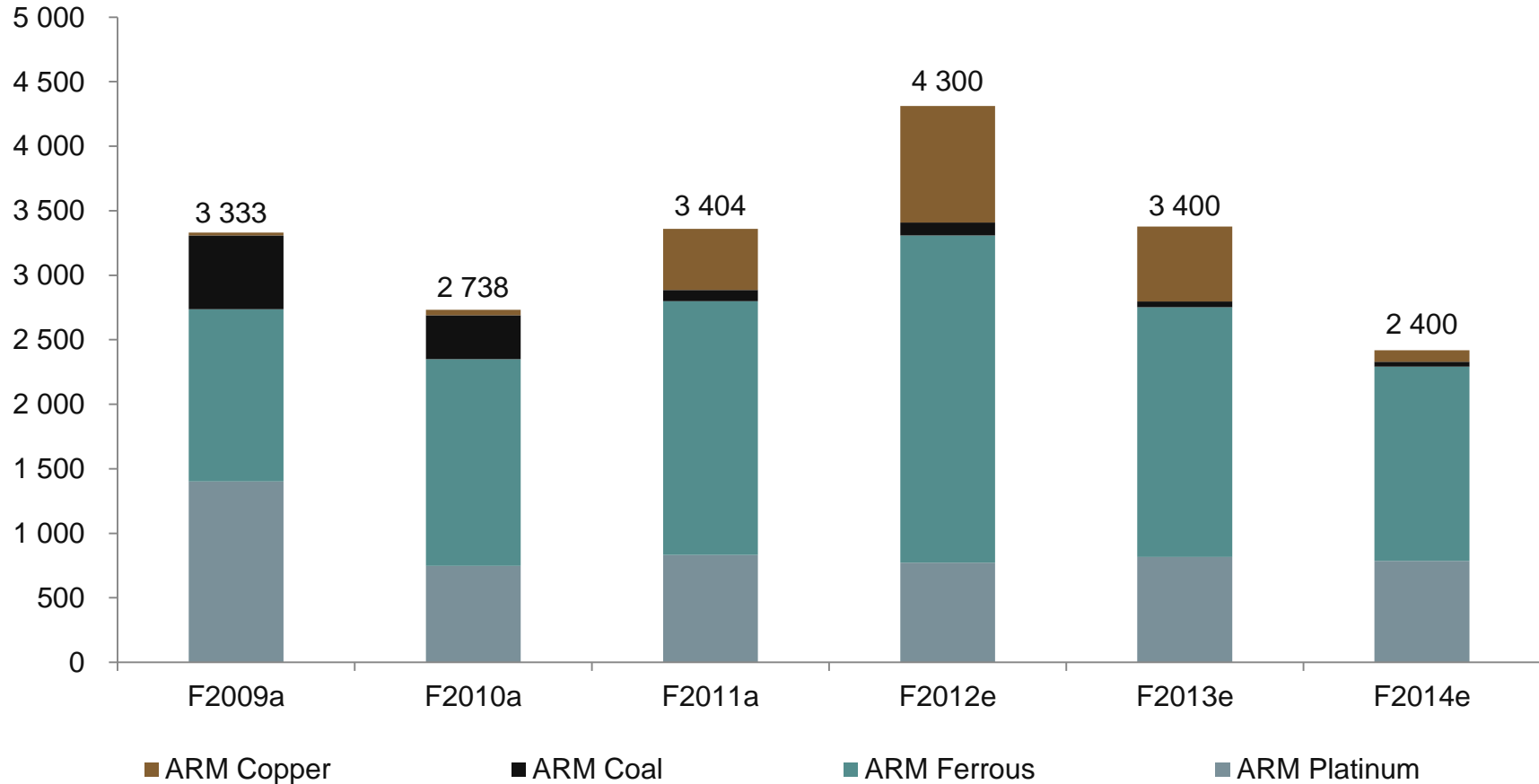
## Partners' Capital Expenditure



**Projected total investment over 10 years in growth**

**±R50 bn**

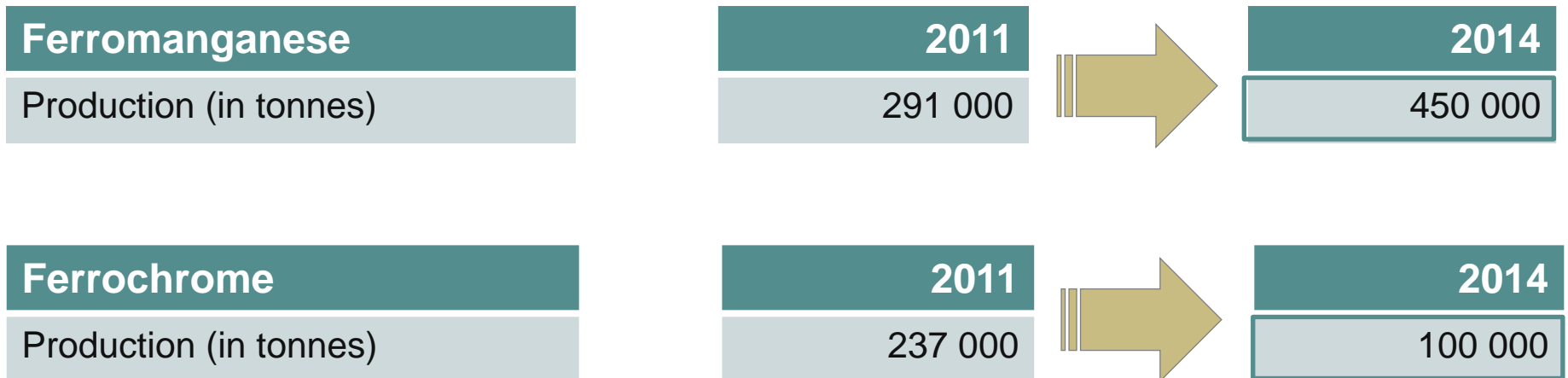
**Attributable capital expenditure by division (R million)\***



\*The forecasted capital expenditure in 2013 to 2014 is an estimation based on approved projects and projects under consideration

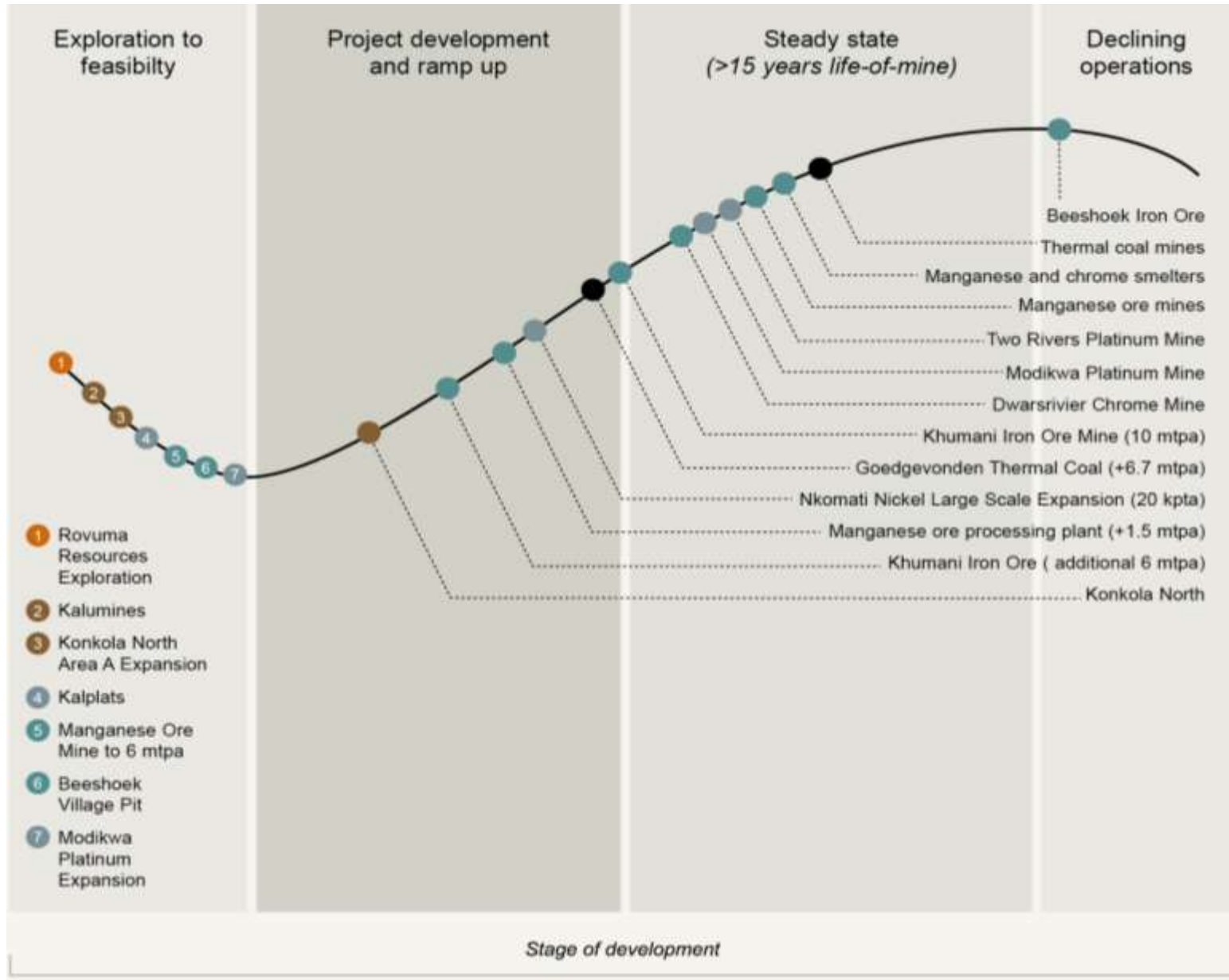
**No. 5 Furnace successfully converted from a ferrochrome furnace to ferromanganese.**

**Conversion of two additional furnaces to be completed by end 2012 financial year.**



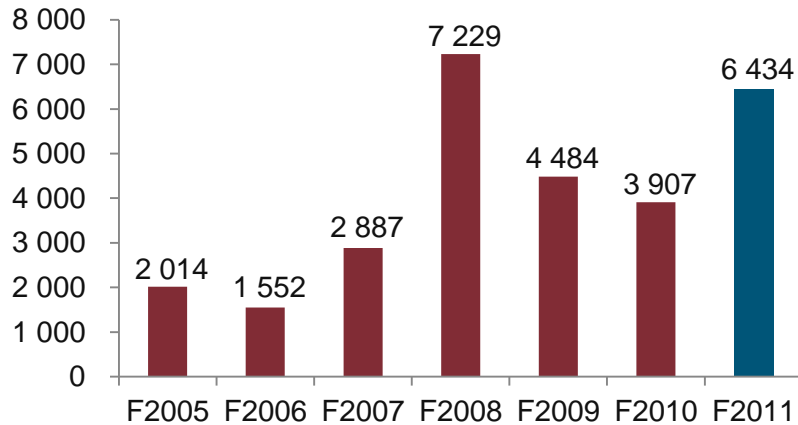
## Potential Future Projects

- Iron ore expansion beyond 16mtpa
- Manganese ore expansion to 6mtpa
- Smelter expansions
- Doubling of Modikwa Platinum Mine
- Two Rivers Merensky Project
- Kalplats Platinum project
- Konkola North Area A
- Kalumines Copper Project
- Exploration with Rovuma Resources
- Thermal coal projects



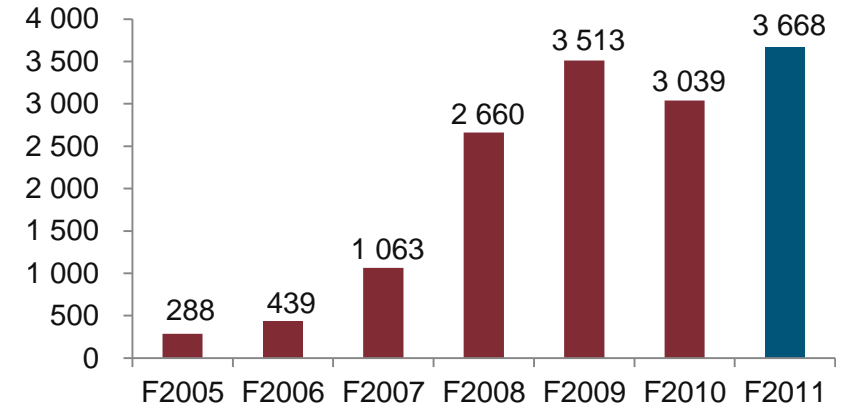
## EBITDA excluding exceptional items

R million



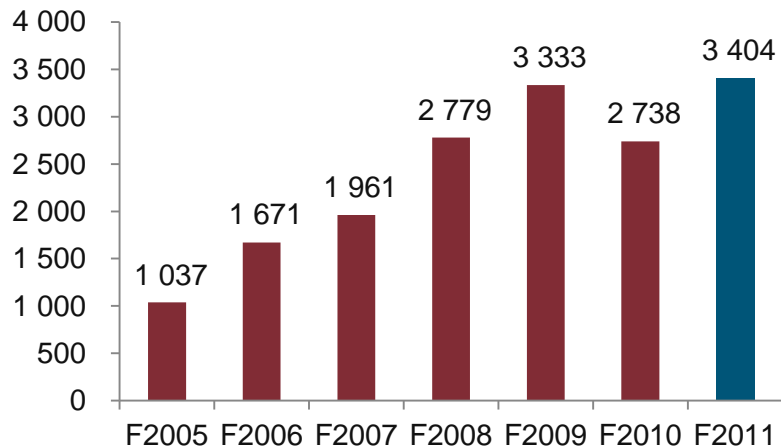
## Cash on statement of financial position

R million



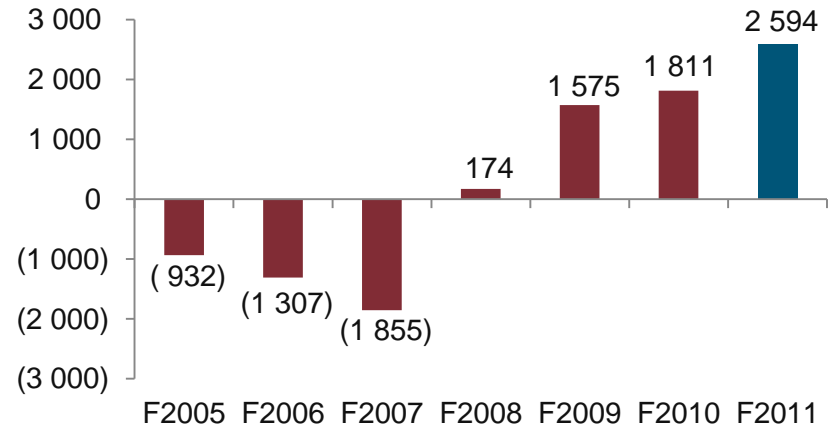
## Capital expenditure

R million



## Net cash/(net debt) excluding partner loans

R million





**ARM has delivered significant growth in the preceding 5 years.**

**Aggressive growth continues. ARM plans to spend R10 billion (on an attributable basis) on capital expenditure over the next three years.**

**Future growth is supported by a strong financial position that will allow ARM to fund its growth.**

**We are confident about long-term future of the commodities we mine.**

# Questions



**Provisional results** for the year ended 30 June 2011

**We do it better**